## **Dubai's Products Introduction** (PARTIAL)

Date: Aug 8<sup>th</sup> 2018



# Introduction of Dubai Exports <a href="https://www.dedc.gov.ae">www.dedc.gov.ae</a>

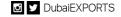
The Dubai Export Development Corporation (Dubai Exports) provides exporters with services required to enter new and expand in existing overseas markets. Dubai Exports also undertakes an advocacy role for exporters in their relations with governments and other relevant agencies through the formation of long-term and mutually beneficial partnerships

#### **Our Vision**

To be a world class export development agency through innovation

#### **Our Mission**

To empower and diversify Dubai's economic growth by offering pioneering export services to businesses





#### **Dubai Exports Service Model**

#### **Export Facilitation**

Quick Market Assessment, Conduct Market Research and Identify Buyers Government Advocacy

#### **Export Preparation**

Raise Export Awareness & Training General Information on Export Markets Information on Export Credit Insurance, Export Assistance

#### **Identify and Prioritize**

Buyer Database, Buyer Segments and Objectives for Segments

#### **Link with Members**

Trade Missions, Buyer Visits, Identify leads, Support at Exhibitions

#### **International Assistance**

Appointment Program, Participation in International Events, Support for Projects and Tenders

#### **Develop Relationships**

Quick Market Assessment, Conduct Market Research, Identify Buyers Government Advocacy

#### **Industrial manufacturing**

**Halal & Sharia Compliant Services** 

**Islamic Finance** 



### **Dubai Trade Performance**

2016	
Description	Value (AED)
Export	143.2 Billion
Import	802.5 Billion
Re-Export	330.4 Billion
Total Trade	1,276.1 Billion

2017	
Description	Value (AED)
Export	143.8 Billion
Import	798.3 Billion
Re-Export	359.7 Billion
Total Trade	1,301.8 Billion

1 AED = 2.14 HKD

1. Food

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#### **Nouq General Trading LLC**

#### www.nouq.ae

NOUQ Premium ice cream is a celebration of Gulf tradition made to our own special recipe, and is crafted using 65% whole organic camel milk and natural ingredients.

The light, creamy gelato currently comes in over ten flavours and can be enjoyed at a growing number of fivestar hotels, restaurants, cafes and retailers across the UAE.

Item: Ice-cream









#### **Emirates Industry for Camel Milk Products**

#### www.camelicious.ae

Over 25 years ago, the idea of a camelmilking facility was born at the Central Veterinary Research Laboratory (CVRL) in Dubai, Research commenced on a small number of camels that were raised with the specific aim to obtain scientific proof of the outstanding health benefits of camel milk as an important part of the traditional Bedouin staple diet

Item: Camel Milk, Latte, Chee, Milk Powder









#### Al Nassma Chocolate

#### www.al-nassma.com

Al Nassma is more than the first and finest camel milk chocolate. It symbolises the discerned taste of the Arabian world and an unique quality product. For the traveller Al Nassma is the treasured memento of Arabia. For others it is the refined ambassador of Arabia and a valuable gift to show appreciation.

Item: Camel Milk Chocolate









#### **Munch Box**

#### www.munchbox.ae





Producer of yummy, healthy, and natural snacks within arm's reach. No more sugar lows, no more post snack guilt, and most importantly no hassle.

Item: Snacks, Nuts, Energy Ball, etc.





## Tamara Foodstuff Trading

#### www.tamara.ae

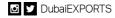
Tamara Dates are premium quality dates, harvest from the desert oasis and basked with the golden sunlight, grown to perfection with its all natural flavours to satisfy in every bite

Item: Plain Dates, Dates Snacks, etc.













#### **Liwa Dates Fon Food Industries**

#### www.liwadates.com

The palm and dates sector witnessed two important phases in the UAE, the establishment phase during which the date palm cultivation grew during the era of the late Sheikh Zayed bin Sultan Al Nahyan, until the UAE became one of the largest producers of dates in the world

Item: Dates, Jam, Chocolate, etc.









#### **Notions Group**

#### www.notionsgroup.com

Notions Group - the creators of Dubai's original guilt-free chocolate treat, Chocodate™ is an innovative and regionally recognized Dubai-based group of companies that specializes in the manufacturing, local and regional distribution, global export and marketing of a diverse range of unique savory snacks and confectionary items.

Item: Snacks, Chip, Chocolate, Chocolate Dates, etc.









#### **Hunter Foods Ltd.**

#### www.hunterfoods.net

We are a leading "Better for You" Snacks and Foods Manufacturing, Packaging and Distribution company, based in Dubai, U.A.E..

The first of its kind in Dubai, Hunter Foods was established in 1985 in the then sparse, now one of the world's busiest Jebel Ali Free Zone. Known historically for our brands Safari, Aladin and AliBaba, we are now recognised worldwide as leaders in premium, gourmet, specialty food & snacks due to our Hunter's Gourmet, Hunter and Hunter's Collection ranges.

Item: Chips, Snacks, Superfood, Biscuit, Dried fruit etc.











#### **Natural Way Snacks**

### www.facebook.com/NaturalWaySnacks/

To offer a natural locally made product that has a good nutritional and health value.

Item: Energy Bar









#### **Best Food Company L.L.C.**

#### www.bestfoodco.com

Incepted in 1979 as a single nuts processing plant, Bestfood has grown to become the market leader for branded nuts in the Middle East. With a product line that extends to a variety of finest nuts and chocolates, with state-of-the-art manufacturing facilities that spread over 128,600 square feet and manpower resources comprising of over 600 skilled employees.

Item: Nuts, Chocolate Snacks









#### **Cakers Food LLC**

#### www.cakersfoods.com

Cakers is a state of the art modern bakery and sweet snack manufacturer based in the United Arab Emirates. We build on more than 30 years of experience and proprietary know how, to design and manufacture a wide variety of cakes and sweet snacks, that appeal to all age groups.

Item: Cake











### Mass Potato Chips Manufacturing and Cheese Balls LLC (Dubai Popcorn)

### http://mass-potatos-chips.business.site/

Manufacturer of Dubai Popcorn and MINO Cheese Balls

Item: Popcorn, Cheese Ball







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#### **Bateel**

#### www.bateel.com

Bateel's premium dates were first nurtured and the idea of gourmet dates was born. The evolution to gourmet food production happened over the years, first by combining dates with gourmet chocolate, then by fusing dates with other delicacies, and adding an extensive range of savoury fine food



Item: Chocolate, Pastries, Dates Snacks, etc.







#### **Jalila Chocolates**

### www.cocojalila.com/

Discover the world of Coco Jalila, from classic European favourites to daring delights with an Arabian flair. Our exquisite creations bring luxury chocolate pleasure to every palate!

Created by an Emirati woman entrepreneur with a passion for chocolate and a love for her country, Coco Jalila offers a wide range of premium artisanal chocolate products, all made with love for the UAE<sup>TM</sup>.

Item: Chocolate







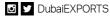
## Balqees Sweets (Konafa) <a href="https://www.balqeeskonafa.com/en/about/">www.balqeeskonafa.com/en/about/</a>

Exert efforts to achieve leadership in our business field by innovating a different concept of service excellence and building bridges based on confidence with our customers to enable us acquire a unique experience in making delicious Konafa, adopting highest service standards to satisfy the personal needs of each customer. We also, aspire to establish new business criteria based on the firm foundation of honesty, trust, professionalism and ethical behavior

Item: Frozen Konafa











#### Al Mealim Sweets Factory LLC

#### www.almealim.com

We searched throughout Arabia for authentic traditional sweets. In Damascus, we discovered recipes perfected by generations of cooks renowned for their delicious pastries. We brought them back with us to create these mouth-watering treats.

Using the freshest nuts and finest flour we have created the most fragrant flavours and lightest textures. All of our ingredients are natural; there are no additives or preservatives.

Item: Arabian Sweets







## Indoguna Productions FZCO www.indoguna.com

As a major supplier of premium produce in the Middle East, Indoguna Dubai LLC is committed to quality and service and ensures that customers receive only the best produce the world has to offer. Indoguna Dubai LLC has achieved BM TRADA certification which ensures customers that the company's processes and procedures comply with the highest standards and required level of performance through approved, accredited and independent testing or appraisal. Indoguna Dubai LLC is the premium/major venue when looking for food safety, consistent quality and unique ingredients in the Middle East.

Item: Frozen Meat







## **Agrozan Commodities DMCC** www.agrozan.com/

Agrozan is an international agri-business company engaged in origination, processing and trading of Grains, Oilseeds & Edible Oils, Animal Feed & Meals, Pulses, Rice & Sugar, Spices and Edible Nuts.

The company is headquartered in Dubai, UAE and has worldwide offices in Turkey, Ukraine, Russia, Ethiopia, Djibouti, Pakistan, India and Vietnam. With the strong presence and vast experience gained in specific origins and markets, Agrozan is committed to be a dominant and respected player in its field creating value additions and cost effective solutions to its suppliers and clients.

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Item: Grain, Pulses, Oil, Nuts







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## Al Sagr General Trading Co. LLC www.alsaqrtrading.com/

From beginnings in Sudan sourcing the finest sesame seeds in the world to creating unsurpassed tahini and halva and hunting down the best flavors and ingredients from far and wide, Al-Saqr General Trading LLC is a firm with a solid legacy and a bright future. Over the years we have built a reliable supply chain and remarkable reputation for bringing you tasty and nutritious ingredients and agro food commodities with the utmost care and integrity

Item: Seeds, Pulses, Spices, Nuts, etc.







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## Jameel International Foodstuff Trading LLC <a href="https://www.aljameelfood.com/">www.aljameelfood.com/</a>

Over the years, Al Jameel has grown to become the most important leader in wholesale trading of nuts, spices, pulses, coffee, cardamom, olive oil, dried fruit, tahini and halva.





Providing high quality food products superior to competitors and competitive prices that meet the needs and desires of the consumer through our qualified staff, and in line with our values and the values of our society.

Item: Nuts, Dried Fruit, Pulse, Spices, etc.









#### **Danat Food Industries**

#### www.aldanat.ae

Danat LLC is a locally established company operating since 2007 specializing in packaging, marketing and delivering traditional UAE plates, foods, spices and herbal medicines.

There are myriad products ranging from delectable organic food to nurturing post feminine labor medicine for mothers. These products have been used by our forefathers and ancestors and are a reminder of our heritage and our beginnings.

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Items: Spices, Cake & Bread's Dressings







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2. Beverage

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#### **Coffee Planet LLC**

#### www.coffeeplanet.com

Coffee Planet was born in Arabia and our goal is to help more people experience the finest global Arabica coffee that has been roasted, here on the peninsula, for over 500 years.

Item: Coffee beans, Capsule













#### **Mood Espresso**

#### www.moodespresso.com

Mood Espresso is a full service coffee roasting and manufacturing company, providing superior products and services to businesses such as hospitality and offices as well as retail customers.









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### **Royal Purple Roastery L.L.C** www.mattinacoffee.com

Mattina Coffee is made by a team of experts in coffee farming, roasting and cupping with Quality on the forefront of the journey. Our diverse team includes roasters from Ethiopia and Kenya, cuppers from Lebanon, the UAE, Saudi Arabia and Brazil. This diversity of experience and know-how is brought together by a common passion for coffee.

We select high quality coffee beans sourced directly from farmers and cooperatives

Item: Coffee Beans (Arabic, Turkish, etc.), Tea

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#### **Barakat Vegetables & Fruits Co. LLC**

#### www.barakatuae.ae/

Barakat brings you the finest fruits and vegetables all around the world. We supply these, in all their natural freshness, to the leading hotels and restaurants in the UAE and the wider Gulf region. We are also the preferred supplier of exotic fruits and vegetables to royal households and high profile families throughout the UAE







## **Arab Beverages Est** www.arabbeverages.com/

Arab Beverages Establishment (ABE) started its operation in the UAE in 1984. We are in the manufacturing and retail business division.

The Group employs some 1000 staff and has offices and distribution centres in all emirates of the UAE including the neighbouring Oman and Saudi Arabia. ABE is one of the UAE's major Manufacturer & Distributor of Beverages and Food Stuff including Major Brands such as Active O2 and the in-house manufactured beverages Cool Sun, Sun Blast Organic, Sun Blast Vitamin Water and Sun Blast Junior to name a few.

Item: Soft Drink, Juice











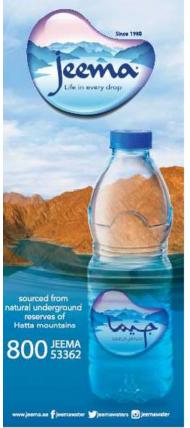
# Emirates Refreshments PJSC <a href="http://erc.jeemawater.com/">http://erc.jeemawater.com/</a>

Back in 1980 Jeema began its journey into existence above ground. His Highness Sheikh Rashid Al Maktoum, showing his renowned foresight, planned with his old friend the late Sultan Al Owais to make the unusually pristine water available to everyone. He decided to build a mineral water plant within the natural scenic natural springs of Jeema Wadi.

Jeema Mineral Water Company and Jeema mineral water were born. With the help and experience of Evian and Katadyn of France the most suitable springs were found and production commenced in 1980.

Item: Mineral Water







#### Masafi Co. LLC

#### www.masafi.com

Masafi was established in 1976 and has retained its market leadership for four decades by providing world-class products which are renowned for their pure natural freshness.

Masafi's wide product portfolio includes
Premium drinking water; Juices; Flavored
Water; Tissues and Wet Wipes. Since its
inception, with leadership comes a lot of
responsibilities, Masafi has always cared for
the environment and is ready to go the extra
mile towards a better tomorrow for the people
and society & is recognized by UNESCO in
protecting Masafi surroundings &
environment.

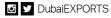
Item: Mineral Water, Juice, Tissues, Wet Wipes







3. Beauty



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# The Camel Soap Factory www.thecamelsoapfactory.com

All natural soaps are entirely free from man-made ingredients They contain no parabens, no sulphates, no artificial colours or fragrances, providing only a pure, moisture-rich cleansing experience for the face and body. Each bar of our Castile soap contains a minimum of 25% Camel milk with our luxury ranges containing a minimum of 33%.













# Al Malaky Royal www.almalaky.com

Riad Al-Masri Est. for Industry and Trade (Al-Malaki Royal), is considered among the most important leader companies in the Arab World which entered beehive products such as honey & queen bees food & beeswax & Propolis in the Food & Plastic and health industries.

Since more than 23 years, the company deals with bees and its products, during such period, it achieved great remarkable success.

Item: Bee Products, Honey, Herbal Oils, Cosmetics





#### **Broadworld Trading LLC – Snap Perfume**

## www.snapperfume.com

Snap is a portable, light-weight, compact size perfume that comes in variety of inspirational scents for men and women that suits all lifestyles. With a simple mist of perfectly blended modern aromas, Snap transcends generations of traditional fragrances and leaves you with an unforgettable sensational lasting impression.

Item: Men / Women fragrance







## **IFI Perfumes Trading LLC**

## www.ifiperfumes.com

FI PERFUMES FZC is an aspiring and young company passionate about quality Innovation and service which has left its imprints on trade and consumers with its maiden brand 'Hot Ice'. Our range of Deodorant spray under this brand proved to be an overnight sensation and instant hit.

The Hot Ice range has given a new direction of product development to genuine companies. At IFI we are dedicated to bring its customers the latest and finest quality in men's and women's fragrances. Using the finest ingredients sourced from France.

Item: Perfumes

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### **Epoch Cosmetics and Toiletries LLC**

### www.epochct.com

Epoch Cosmetics and Toiletries (ECT) were runner-up in New Exporter of the Year 2018 category and was awarded by Dubai Trade. Dubai Exports held the ESEA awards as part of the strategic partnership between Dubai Trade and Dubai Export Development Corporation in the 10th edition of the E-Services Excellence Award Ceremony this year. (ESEA)

Epoch Cosmetics and Toiletries comes to the market with over 20 years of experience in manufacturing.

Item: Deodorant & Air Fresheners







### **Pinky Goat**

## www.pinkygoat.com

Pinky Goat is a multi-award winning professional eye brand which continues to rapidly grow internationally, gaining both market share and a passionate following of beauty lovers and makeup professionals.

Launched in early 2015, the brand soon won international recognition winning the coveted "Best New Beauty Brand Award" at the Pure Beauty Awards 2015, which took place in London. This was followed up at the 2016 awards where Pinky Goat was the silver winner within the "Best New Eye Product" category.

Item: Lash, Brow Gel, Mascara











#### **Lash Dubai**

## www.lashdubai.com

Focusing on offering the highest quality lashes in the Middle East, Lash has began its operations solely focusing on providing the best eyelash designs to meet any look a woman is going for. Founded by two Lash Fanatics, in 2014, Lash has become everyone's favourite Lash brand in such a short time.

Item: Lash







## Al Nabeel perfumes www.nabeel.com

"Nabeel" is established as a major brand in the magical world of fragrances due to our dedication to and consistency in always offering the best quality perfumes that boast of aesthetic packaging, unique bottles, and exceptional value for money. Motivated by the unwavering loyalty of a plethora of satisfied consumers from across the globe, we resolve ourselves to transform Nabeel into a global leader, centering ingredients of success customer satisfaction, unflinching adherence to quality, and creating a workforce to dream big and to contribute high — as the theme.

Item: Fragrance



4. Others (Multi-Products)



## Fragrance Delivery Technology www.oxygenpowered.com/

FDT is focused exclusively on developing the next big technological product for the air freshening sector based on Fuel Cell technology. This technology is widely believed to be the next revolution in the field of "emission free" and "precise" fluid delivery and can generate oxygen at a constant and precise rate. It has received billions of dollars across various industries and sectors where precise dosing is needed, including the pharmaceutical, agricultural and aerospace industries.

Item: Air Freshers (for commercial use)





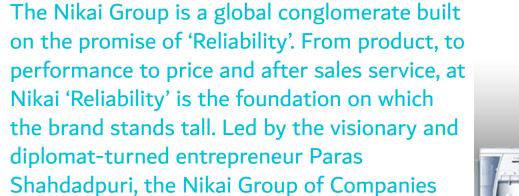






#### **Nikai Gulf**

## http://nikai.com



has grown into an international operation from a humble trading enterprise in a time span of two decades. Nikai Group had business interests in Electronics & Appliances;

Information Technology; General Trading, and

Food.

Item: Home Appliances









### Al Halabi Refrigeration & Kitchen Equipment LLC

## www.al-halabi.com/

Al-Halabi Refrigeration & Kitchen Equipment LLC is a pioneering company that designs, manufactures, installs and maintains kitchen equipment for discerning hotels, restaurants, coffee shops, fast food chains, palaces, hospitals, cafeterias and bakeries.

Item: Refrigerator, Kitchen equipment for catering industry









### Interplast Co. Ltd.

## www.interplast-uae.com/

Interplast was established in 1981 to manufacture PVC compounds and over the years has developed an extensive range of compounds for different applications such as sidings, pipe fittings, cable insulation, sheathing, containers, rigid and flexible profiles as well as clear tubing.

In 1983, Interplast diversified into converting compounds into finished products with the introduction of DECODUCT Electrical Cable Management Systems. Starting with uPVC Conduits, Trunking and Fittings, Interplast has since added many new products to its electrical range.

Item: Electrical Products, Aluminium Composite Panel, Plastic Compound, Packaging Materials









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# Global Alliance Group <a href="https://www.globalalliancefze.com/">www.globalalliancefze.com/</a>

Global Alliance Group is one of the largest trading companies based out of UAE. It comprises of 8 divisions dealing with different products, with a vast network of agents and sales person around the world we stand proud to procure and deliver best quality products in the industry.



Item: Polymers, Lubricants, Chemical, Petrochemicals, Fertilizer, Packaging Films





#### **TACKMIX**

## www.tackmix.ae

Tackmix Adhesive Manufacturing is the most reliable and professional partner in serving the General Construction industry in Emirates of UAE and Middle East. TACKMIX in high-profile Adhesive supply industry cater to the needs of your round –the – clock delivery schedule, irrespective of quantity, quality and the lead time, which is exceptional and synonymous that none other than your ARM stand for. We are passionate and consistently try to introduce new innovation and technology to par with and help positioning TACKMIX to be the best among other construction chemicals supplier in the market.

Item: Adhesive, Stone & Marble Sealers, Water Proofing, etc.









## **Al Muqarram Industries**

#### www.muqarram.com

Al Muqarram Industries is a leading manufacturing group in UAE established since 2000. We produce Silicone sealants, Adhesives & Coatings, Tapes, Aerosols along with variety of other products being marketed to different countries all over the world.

Item: Sealants, Tapes, Aerosols, Adhesives, etc.











## Please feel free to contact Dubai Exports – Overseas Trade Office (Hong Kong)

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for pricing, sample and other assistance

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